

Issue Date February 20, 2001

Audit Case Number 01-FO-177-0001

**TO**: George S. Anderson, Executive Vice President, Government National Mortgage Association, T

**FROM**: James A. Heist, Director, Financial Audits Division, GAF

**SUBJECT**: Audit of the Government National Mortgage Association's Fiscal Year 2000 Financial

Statements

This report presents the results of KPMG LLP's (KPMG) audit of the Government National Mortgage Association's (Ginnie Mae) financial statements for the year ended September 30, 2000. In KPMG's opinion, the financial statements present fairly, in all material respects, Ginnie Mae's financial position as of September 30, 2000 and results of its operations and its cash flows for the year then ended, in conformity with generally accepted accounting principles.

#### Audit Scope and OMB Audit Requirements

This audit was performed pursuant to the requirements of the Chief Financial Officers Act and Office of Management and Budget (OMB) Bulletin 01-02, *Audit Requirements for Federal Financial Statements*. To complete this audit, we contracted with the independent certified public accounting firm of KPMG. We approved the scope of the audit work, monitored its progress at key points, reviewed their working papers, and performed other procedures we deemed necessary. OMB's audit requirements in Bulletin 01-02, as amended, exceed *Government Auditing Standards*, primarily in three areas. These relate to:

- expanding the review of Ginnie Mae's internal controls,
- reviewing performance measures contained in Ginnie Mae's annual report, and
- reporting under the Federal Financial Management Improvement Act (FFMIA) of 1996.

To address the first additional OMB requirement, we engaged KPMG to expand their review of Ginnie Mae's internal controls. The section discussing internal controls presents the results of this work. To address the second additional requirement, the Office of Inspector General (OIG), will review Ginnie Mae performance measures at the HUD consolidated level. With respect to FFMIA, the reporting requirements do not apply to the Ginnie Mae audit, but will be reported at the HUD consolidated level.

#### Results of KPMG's Audit

In addition to KPMG's unqualified opinion on Ginnie Mae's financial statements, the audit results indicate that there were no material weaknesses or reportable conditions with Ginnie Mae's internal controls, or material instances of non-compliance with laws and regulations. Furthermore, KPMG's assessment of Ginnie Mae's efforts to address recommendations from prior years indicated that, while some efforts are incomplete, the outstanding issues are not material to the financial statements, requiring reporting in the audit report. Instead, these outstanding issues are being reported separately to Ginnie Mae management.

#### Comments of Ginnie Mae Officials

On December 29, 2000 we provided a draft of KPMG's report to Ginnie Mae officials for their review and comment. The draft was subsequently discussed with Ginnie Mae officials. Ginnie Mae largely agreed with the results of the audit. Ginnie Mae's comments were considered in developing the final version of this report.

We appreciate the courtesies and cooperation extended to the KPMG and OIG audit staff during the conduct of the audit.

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#### **Independent Auditors' Report**

To the Inspector General U.S. Department of Housing and Urban Development:

We have audited the fiscal year 2000 and 1999 financial statements of the Government National Mortgage Association (Ginnie Mae). The objective of our audits was to express an opinion on the fair presentation of Ginnie Mae's financial statements based on our audits. In connection with our audits, we also considered Ginnie Mae's internal control over financial reporting and tested Ginnie Mae's compliance with provisions of applicable laws and regulations that could have a direct and material effect on its financial statements.

In our opinion, Ginnie Mae's fiscal year 2000 and 1999 financial statements are presented fairly, in all material respects, in conformity with accounting principles generally accepted in the United States of America.

We noted no matters involving internal control over financial reporting and its operations that we consider to be material weaknesses.

The results of our tests of compliance disclosed no instances of noncompliance that are required to be reported herein under *Government Auditing Standards* and Office of Management and Budget Bulletin No. 01-02, *Audit Requirements for Federal Financial Statements*, as applicable to government corporations.

Our opinion on Ginnie Mae's financial statements, our consideration of internal control over financial reporting, our tests of Ginnie Mae's compliance with certain laws and regulations and our responsibilities are discussed in the remainder of our report.

#### **Opinion on Financial Statements**

We have audited the accompanying balance sheets of Ginnie Mae, as of September 30, 2000 and 1999, and the related statements of revenues and expenses and changes in investment of U.S. government and cash flows for the years then ended. These financial statements are the responsibility of Ginnie Mae's management. Our responsibility is to express an opinion on these financial statements based on our audits.

In our opinion, the accompanying fiscal year 2000 and 1999 financial statements present fairly, in all material respects, the financial position of Ginnie Mae as of September 30, 2000 and 1999, and the results of its operations and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

#### **Internal Control Over Financial Reporting**

We noted no matters involving internal control over financial reporting and its operation that we consider to be material weaknesses under standards established by the American Institute of Certified Public Accountants (AICPA).

Material weaknesses are conditions in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. Because of inherent limitations in any internal control, misstatements due to error or fraud may occur and not be detected. Our consideration of internal control over financial reporting would not necessarily disclose all matters in the internal control over financial reporting that might be material weaknesses under standards issued by the AICPA.

We noted other matters involving internal control and its operation, which have been reported to Ginnie Mae's management in a separate letter.

#### **Compliance with Laws and Regulations**

The results of our tests, performed as part of obtaining reasonable assurance about whether the financial statements are free of material misstatement, disclosed no instances of noncompliance that are required to be reported herein under *Government Auditing Standards* and OMB Bulletin No. 01-02, as applicable to government corporations.

#### Responsibilities

**Management's Responsibility**. The Chief Financial Officers (CFO) Act of 1990 requires federal agencies to report annually to Congress on their financial status and any other information needed to fairly present the agencies' financial position and results of operations. To meet the CFO Act reporting requirements, Ginnie Mae prepares annual financial statements. Ginnie Mae is an agency operated by the U.S. Department of Housing and Urban Development (HUD).

Management has the responsibility for:

- Preparing the financial statements in conformity with generally accepted accounting principles;
- Establishing and maintaining internal controls over financial reporting; and
- Complying with applicable laws and regulations.

**Auditors' Responsibility**. Our responsibility is to express an opinion on the 2000 and 1999 financial statements of Ginnie Mae based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America, the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, and

OMB Bulletin No. 01-02, as applicable to government corporations. Those standards and OMB Bulletin No. 01-02 require that we plan and perform the audit to obtain reasonable assurance that the financial statements are free of material misstatement and presented fairly in conformity with accounting principles generally accepted in the United States of America. We believe that our audits provide a reasonable basis for our opinion. Our audits were not designed to test the requirements of OMB Bulletin No. 01-02 for performance measures reported in the Management's Discussion and Analysis of Financial Position and Results of Operations, and relating to the Federal Financial Management Improvement Act (FFMIA); they are not considered applicable at the Ginnie Mae level. FFMIA and performance measures requirements will be reviewed and reported on at the HUD consolidated level. Our audits were also not designed to test the requirements of the Federal Credit Reform Act of 1990, because Statement of Federal Financial Accounting Standards No. 2, Accounting for Direct Loans and Loan Guarantees, has not been considered in preparing these financial statements.

In order to fulfill these responsibilities, we:

- Examined, on a test basis, evidence supporting the amounts and disclosures in the financial statements:
- Assessed the accounting principles used and significant estimates made by management;
   and
- Evaluated the overall financial statement presentation.

In planning and performing our audit of the financial statements of Ginnie Mae, we considered internal control over financial reporting by obtaining an understanding of Ginnie Mae's significant internal controls, determining whether internal controls had been placed in operation, assessing control risk, and performing tests of controls in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements. We did not test all internal controls as defined by the Federal Managers' Financial Integrity Act of 1982. The objective of our audit was not to provide assurance on Ginnie Mae's internal control. Consequently, we do not provide an opinion on internal control over financial reporting.

As part of obtaining reasonable assurance about whether Ginnie Mae's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws and regulations, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with laws and regulations was not an objective of our audit and, accordingly, we do not express such an opinion.

This report is intended solely for the information and use of the HUD Office of Inspector General, the management of HUD and Ginnie Mae, OMB and Congress and is not intended to be and should not be used by other than those specified parties.



December 29, 2000

## **Balance Sheets**

September 30, (In thousands)		<u>2000</u>		<u>1999</u>
Assets:				
Funds in U.S. Treasury U.S. Government securities-Note B Mortgages held for sale, net-Note C Properties held for sale, net-Note D Accrued interest and other receivables Advances against defaulted Mortgage-Backed Security pools, net-Note E Claims against HUD/FHA and VA Fixed assets - software	\$	1,617,600 6,171,000 4,100 1,700 121,300 — 300 3,200	\$	1,210,800 5,778,000 6,100 1,100 100,500 26,700 100
Total Assets	\$_	7,919,200	\$_	7,123,300
Liabilities and Investment of U.S. Government  Liabilities: Reserve for loss on Mortgage-Backed Securities Program -Note F Deferred revenue Deferred liabilities and deposits Accounts payable and accrued liabilities	\$	533,300 41,800 1,200 24,000	\$	503,300 36,800 1,100 26,000
Total Liabilities		600,300		567,200
Commitments and Contingencies- Note I				
Investment of U.S. Government	_	7,318,900		6,556,100
Total Liabilities and Investment of U.S. Government	\$_	7,919,200	\$_	7,123,300

# **Statements of Revenues and Expenses and Changes in Investment of U.S. Government**

Revenues:	
Mortgage-Backed Securities Program income         \$ 408,200 \$ 405,0           Interest income         415,800 380,3           Other income, net         8,000 13,3	00
<b>Total Revenues</b> 832,000 798,6	00
Expenses:	
Mortgage-Backed Securities Program expenses 37,900 42,5 Administrative and other expenses 9,300 9,3	
<b>Total Expenses</b> 47,200 51,8	00
Provision for loss on Mortgage-Backed Securities Program - Note F  Excess of Revenues Over Expenses  \$ 762,800 \$ 746,800	<u>—</u>
Datess of Revenues Over Dapenses	
Investment of U.S. Government at Beginning of Year \$ 6,556,100 \$ 5,809,3	
Excess of revenues over expenses 762,800 746,8  Investment of U.S. Government at End of Year \$ 7,318,900 \$ 6,556,1	

# **Statements of Cash Flows**

For the year ended September 30, (In thousands)		<u>2000</u>		<u>1999</u>
Cash Flows from Operating Activities				
Interest received Mortgage-Backed Securities Program fees Advances against defaulted Mortgage-Backed Security pools Mortgage-Backed Securities losses and expenses Other income received Administrative expenses Purchases of mortgages/properties, net of disposal Recoveries from FHA and VA  Net Cash Provided by Operating Activities	\$ - -	397,000 8 406,200 33,300 (34,900) 13,000 (9,300) (2,200) (100) 803,000	- -	382,900 405,400 700 (38,200) 26,200 (9,300) (5,900) 100 761,900
Cash Flow from Investing Activities:				
Purchase of U.S. Treasury Securities, net Purchase of software	_	(393,000) (3,200)	_	(329,800)
Net Cash Used by Investing Activities	-	(396,200)	_	(329,800)
Net Increase in Cash		406,800		432,100
Funds in U.S. Treasury at Beginning of Year	_	1,210,800	_	778,700
Funds in U.S. Treasury at End of Year	\$	1,617,600	\$ =	1,210,800

# **Statements of Cash Flows (continued)**

For the year ended September 30, (In thousands)	2000	<u>1999</u>
Net Excess of Revenues Over Expenses	\$ 762,800	\$ 746,800
Adjustments to Reconcile Net Excess of Revenues Over Expenses to Net Cash Provided by Operating Activities:		
Provision for loss on Mortgage-Backed Securities Program	22,000	
(Increase) decrease in accrued interest	(18,800)	2,600
Decrease in advances against Mortgage-Backed Security pools	26,700	2,700
Increase in deferred liabilities and deposits	100	
(Decrease) increase in accounts payable and accrued liabilities	(2,000)	5,200
Increase in deferred revenue	5,000	12,800
Increase (decrease) in Mortgage-Backed Securities Reserve,		
net of other assets, relating to operating activities	7,200	(8,200)
Total Adjustments	40,200	15,100
Net Cash Provided Operating Activities	\$ 803,000	\$ 761,900

### Supplemental Disclosures:

In 2000, advances against defaulted Mortgage-Backed securities of \$212,600 were written off against the allowances for doubtful recoveries.

#### **Notes to the Financial Statements**

#### Note A -Organization and Summary of Significant Accounting Policies

The Government National Mortgage Association (Ginnie Mae) was created in 1968 through amendment of Title III of the National Housing Act as a Government corporation within the Department of Housing and Urban Development (HUD).

The Mortgage-Backed Securities (MBS) program is Ginnie Mae's primary ongoing activity. The purpose of the program is to increase liquidity in the secondary mortgage market and attract new sources of capital for residential mortgage loans. Through the program, Ginnie Mae guarantees the timely payment of principal and interest on securities backed by pools of mortgages issued by private mortgage institutions. The guaranty is backed by the full faith and credit of the United States Government. Ginnie Mae requires that the mortgages be insured or guaranteed by the Federal Housing Administration (FHA), the Rural Housing Service (RHS), (formerly Farmer's Home Administration), the Department of Veterans Affairs (VA), or the HUD Office of Public and Indian Housing (PIH).

These MBS are not assets of Ginnie Mae, nor are the related outstanding securities liabilities; accordingly, neither is reflected on the accompanying balance sheets.

*Funds in U.S. Treasury*: All of Ginnie Mae's receipts and disbursements are processed by the U.S. Treasury which, in effect, maintains Ginnie Mae's bank accounts. For purposes of the Statements of Cash Flows, Funds in U.S. Treasury are considered cash.

*U.S. Government Securities*: Ginnie Mae classifies its investments in U.S. Government Securities based on its ability and positive intent to hold them to maturity. Therefore, Ginnie Mae's investment in U.S. Government Securities is recorded at amortized cost. Discounts and premiums are amortized, on a level yield basis, over the life of the related security.

Mortgages Held for Sale: Mortgages held for sale are carried at the lower of cost or fair value, with any unrealized losses included in current period earnings. The related allowance for loss is established to reduce the carrying value of mortgages held for sale to their estimated fair value which is based on the amount Ginnie Mae expects to realize in cash upon sale of the mortgages.

**Properties Held for Sale**: Foreclosed assets are recorded at the lower of cost or fair value less estimated costs to sell. The related allowance for loss is established to reduce the property carrying value to fair value less costs to sell. Property related expenses incurred during the holding period are included in MBS program expenses.

Advances Against Defaulted MBS Pools: Advances against defaulted MBS pools represent payments made to fulfill Ginnie Mae's guaranty of timely principal and interest payment to the MBS security holders. Such advances are reported net of an allowance for doubtful recoveries to the extent management believes they will not be recovered. The allowance for doubtful recoveries is estimated based on actual and expected recovery experience and is adjusted for FHA, VA and RHS claims that have been filed.

**Fixed Assets:** Ginnie Mae's fixed assets represent systems (software) that are used to accomplish its mission. Ginnie Mae defers significant software development project costs and amortizes them over a three to five year period beginning with the project's completion. As of September 30, 2000 amortization has not begun as the software projects have not been completed.

**Reserve for Loss on MBS Program:** In the operation of its MBS programs, Ginnie Mae estimates the cost of liquidating its existing portfolio of mortgage servicing rights acquired from defaulted issuers and expected future issuer defaults. Reserves are established to the extent management believes issuer defaults are

probable and FHA, VA and RHS insurance or guaranty are insufficient to recoup Ginnie Mae expenditures. The reserves are increased by provisions charged as an expense in the Statements of Revenue and Expenses and reduced by charge-offs, net of recoveries.

Recognition of Revenues and Expenses: Ginnie Mae receives monthly guaranty fees for each MBS mortgage pool based on a percentage of the pool's outstanding balance. Fees received for Ginnie Mae's guaranty of MBS are recognized as earned. Fees received for commitments to guaranty MBS are recognized when the commitments are granted. Ginnie Mae recognizes as income the major portion of fees related to the issuance of multiclass securities in the period the fees are received, with the balance deferred and amortized over the weighted average life of the underlying mortgages to match the recognition of related administrative expenses. Losses on assets acquired through liquidation and claims against HUD/FHA and VA are recognized when they occur.

*Use of Estimates:* The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Note B—U.S. Government Securities

The U.S. Government Securities portfolio is held in special market-based U.S. Treasury securities that are bought and sold at composite prices received from the Federal Reserve Bank of New York. These securities are maintained in book entry form at the Bureau of Public Debt. The coupon rates of Ginnie Mae's current holdings range from 5.25 percent to 7.87 percent.

The amortized cost and fair values as of September 30, 2000 were as follows:

Dollars in thousands		Amortized cost	Gross unrealized gains	Gross unrealized losses	Fair value
U.S. Treasury					
Overnight Certificates	\$	457,300	\$ _	\$ _	\$ 457,300
U.S. Treasury Notes	_	5,713,700	 77,800	 8,300	 5,783,200
	\$	6,171,000	\$ 77,800	\$ 8,300	\$ 6,240,500

The amortized cost and fair values as of September 30, 1999 were as follows:

Dollars in thousands		Amortized cost	Gross unrealized gains	Gross unrealized losses	Fair value
U.S. Treasury					
Overnight Certificates	\$	558,600	\$ _	\$ _	\$ 558,600
U.S. Treasury Notes	-	5,219,400	 80,300	 6,500	 5,293,200
	\$	5,778,000	\$ 80,300	\$ 6,500	\$ 5,851,800

The amortized cost, fair value and annual weighted average interest rates of U.S. Government securities at September 30, 2000 by contractual maturity date, were as follows:

Dollars in thousands		Amortized Cost		Fair Value	Weighted Average Interest rate
Due within one year	\$	1,278,100	\$	1,274,000	6.41%
Due after one year through five years		3,705,000		3,746,000	6.00%
Due after five years through ten years	_	1,187,900	_	1,220,500	5.91%
	\$_	6,171,000	\$_	6,240,500	6.07%

The amortized cost, fair value and annual weighted average interest rates of U.S. Government securities at September 30, 1999 by contractual maturity date, were as follows:

Dollars in thousands		Amortized Cost		Fair Value	Weighted Average Interest rate
Due within one year	\$	1,208,900	\$	1,212,000	5.25%
Due after one year through five years		2,872,600		2,895,100	5.66%
Due after five years through ten years	-	1,696,500		1,744,700	6.04%
	\$	5,778,000	\$_	5,851,800	5.68%

#### Note C – Mortgages Held For Sale, Net

Ginnie Mae acquires certain mortgages from defaulted issuers' portfolios to bring the pools into conformity with MBS program requirements. Mortgages ineligible to remain in pools when servicing rights are sold and acquired by Ginnie Mae. Mortgages held for sale were as follows:

Dollars in thousands	September 30,					
		2000		1999		
Unpaid principal balance	\$	5,900	\$	7,900		
Allowance for losses		(1,800)		(1,800)		
Mortgages held for sale, net	\$	4,100	\$	6,100		

#### Note D - Properties Held For Sale, Net

Ginnie Mae acquires residential properties by foreclosure out of the defaulted issuer portfolios in order to comply with MBS program requirements. Balances and activity in the properties held for sale were as follows:

		Sep	tembe	r 30,
Dollars in thousands		2000		1999
Cost of properties, beginning of year	\$	2,300	\$	3,300
Additions		6,400		9,400
Dispositions and losses	_	(6,200)		(10,400)
Cost of properties, end of year		2,500		2,300
Allowance for losses and costs to sell	_	(800)		(1,200)
Properties held for sale, net	\$	1,700	\$	1,100

#### Note E - Advances Against Defaulted Mortgage-Backed Security Pools, Net

Under its MBS guaranty, Ginnie Mae advanced \$42.6 million in 2000 and \$99.1 million in 1999 against defaulted MBS pools to ensure timely pass-through payments. Recoveries of advances, either from late payment remittances or through FHA insurance or VA guaranty proceeds were \$79.4 million in 2000 and \$96.9 million in 1999. Advances of \$212.6 million and \$0.4 million were written off in 2000 and 1999, respectively.

Unrecovered advances outstanding against defaulted MBS pools, net of allowance for doubtful recoveries, were as follows:

	_	Septe	r 30,	
Dollars in thousands		2000		1999
Advances against defaulted pools	\$	102,900	\$	352,300
Allowance for losses	_	(102,900)		(325,600)
Advances against defaulted pools	\$	_	\$	26,700

#### Note F – Reserve for Loss on MBS Program

Ginnie Mae establishes a reserve for losses through a provision charged to operations when, in management's judgment, defaults of issuers of MBS become probable. The reserve for losses is based on an analysis of the MBS portfolio outstanding. In estimating losses, management utilizes a statistically based model that evaluates numerous factors, including, but not limited to, general and regional economic conditions, mortgage characteristics, and actual and expected future default and loan loss experience.

Management also considers uncertainties related to estimations in the reserve setting process. The reserve is relieved as losses are realized from the disposal of the defaulted issuers' portfolios. Ginnie Mae recovers part of its losses through servicing fees on the performing portion of the portfolios and the sale of servicing rights. As Ginnie Mae's defaulted issuer portfolio decreases, original estimates are compared with actual results over time, and the adequacy of the reserve is assessed and if necessary, the reserve is adjusted. Ginnie Mae management believes that its reserve is adequate to cover probable losses from defaults by issuers of Ginnie Mae guaranteed MBS. Changes in the reserve for the years ended September 30, 2000 and 1999 were as follows:

		Single		]	Manufactured		
Dollars in thousands		Family	Multifamily		Housing		Total
September 30, 1998	\$	199,600	\$ 56,800	\$	254,800	\$	511,200
Recoveries		12,500	_		6,300		18,800
Realized losses		(10,500)	(5,600)		(10,600)		(26,700)
Provision	_		 				
September 30, 1999		201,600	51,200		250,500		503,300
Recoveries		9,000	5,200		5,000		19,200
Realized losses		(3,700)	_		(7,500)		(11,200)
Provision	_	22,000	 			_	22,000
September 30, 2000	\$	228,900	\$ 56,400	\$	248,000	\$	533,300

Ginnie Mae incurs losses when FHA and VA insurance and guarantees do not cover expenses that result from issuer defaults. Such expenses include (1) unrecoverable losses on individual mortgage defaults because of coverage limitations on mortgage insurance or guarantees, (2) ineligible mortgages included in defaulted Ginnie Mae pools, (3) improper use of proceeds by an issuer, and (4) non-reimbursable administrative expenses and costs incurred to service and liquidate portfolios of defaulted issuers.

The reserve for losses is relieved as estimated losses are realized. To the extent realized losses differ from those previously estimated, Ginnie Mae may elect to increase or decrease its reserve depending on its assessment of risks and losses associated with probable issuer defaults.

At September 30, 2000, the balances of Ginnie Mae managed portfolios were \$344 million of single family, \$0.7 million of multifamily, and \$78.4 million of manufactured housing, and at September 30, 1999, were \$364 million of single family, \$0 multifamily and \$118 million of manufactured housing.

#### Note G – Financial Instruments With Off-Balance Sheet Risk

Ginnie Mae is subject to credit risk for financial instruments not reflected in its balance sheet in the normal course of operations. These financial instruments include guarantees of MBS and commitments to guaranty MBS. The Ginnie Mae guaranteed security is a pass-through security whereby mortgage principal and interest payments, except for servicing and guaranty fees, are passed through to the security holders, monthly. Mortgage prepayments are also passed through to security holders. As a result of the structure of the security, Ginnie Mae bears no interest rate or liquidity risk. Ginnie Mae's exposure to credit loss is contingent on the event of non-performance by other parties to the financial instruments. Other than those issuers considered in the reserve for loss on the MBS program (see Note F), Ginnie Mae does not anticipate non-performance by the counterparties.

Ginnie Mae guarantees the timely payment of principal and interest to MBS holders should the issuers fail to do so. The securities are backed by pools of insured or guaranteed FHA, RHS, or VA mortgage loans. On September 30, 2000, the amount of securities outstanding which are guaranteed by Ginnie Mae was \$603.5 billion; however, Ginnie Mae's potential loss is considerably less because the underlying mortgages serve as primary collateral and the FHA, RHS, and VA insurance or guaranty indemnify Ginnie Mae for most losses.

During the mortgage closing period and prior to granting its guaranty, Ginnie Mae enters into commitments to guaranty MBS. The commitment ends when the securities are issued or the commitment period expires. Ginnie Mae's risk related to outstanding commitments is much less than for outstanding securities due, in part, to Ginnie Mae's ability to limit commitment authority granted to individual issuers of MBS.

Outstanding MBS securities and commitments were as follows:

	S e	pte m be r	30,
Dollars in billions	2000		1999
Outstanding M BS securities	\$ 603.5	\$	569.6
Outstanding M BS commitments	\$ 36.4	\$	58.8

#### Note H - Concentrations of Credit Risk

Concentrations of credit risk exist when a significant number of counterparties (e.g., issuers and borrowers) engage in similar activities or are susceptible to similar change in economic conditions that could affect their ability to meet contractual obligations. Generally, Ginnie Mae's MBS pools are diversified among issuers and geographic areas. No significant geographic concentrations of credit risk exist; however, to a limited extent, securities are concentrated among issuers as noted below, as of September 30, 2000:

	Single l	Family	<u>Multifamily</u>		Manufactured		
Do llars in billio ns	Number of Issuers	Remaining principal balance	Number of Issuers	Remaining principal balance	Number of Issuers	Remaining principal balance	
Largest performing issuers	20 \$	444.9	8 \$	12.1	1 \$	0.4	
Other performing							
issuers	216	138.9	67	6.6	5	0.2	
Defaulted issuers	10	0.3	1	0	22	0.1	

During fiscal year 2000, Ginnie Mae acquired when issuers defaulted two single-family issuer portfolios with a remaining principal balance of \$52.1 million.

In fiscal year 2000, Ginnie Mae issued a total of \$41.9 billion in its multiclass securities program. The estimated outstanding balance of multiclass securities included in the total MBS securities balance in Note G at September 30, 2000 was \$136.2 billion. These guaranteed securities do not subject Ginnie Mae to additional credit risk beyond that assumed under the MBS program.

#### Note I – Commitments And Contingencies

As of September 30, 2000, Ginnie Mae was named in several legal actions, virtually all of which involved claims under the guaranty program. It is not possible to predict the eventual outcome of the various actions; however, in the opinion of management and counsel the resolution of these claims will not result in adverse judgments to such an extent they would materially affect the financial position or results of operations of Ginnie Mae.

#### **Note J – Related Parties**

Ginnie Mae is subject to controls established by government corporation control laws (32 U.S.C. 9109) and management controls by the Secretary of HUD and the Director of the Office of Management and Budget (OMB). Such controls could affect Ginnie Mae's financial position or operating results in a manner that differs from those that might have been obtained if Ginnie Mae were autonomous.

HUD provides Ginnie Mae, without charge, use of office space and equipment. Ginnie Mae reimbursed HUD \$9.3 million in both 2000 and 1999 for administrative expenses allocated to Ginnie Mae including payroll and payroll related costs.

Payroll-related costs for which Ginnie Mae reimbursed HUD included matching contributions to the Civil Service Retirement System (CSRS) and the Federal Employees Retirement System (FERS). Although Ginnie

Mae funds a portion of pension benefits under these programs, it has no liability for future payments to employees under these programs and does not account for the assets of CSRS or FERS, nor does it have actuarial data with respect to accumulated plan benefits or the unfunded pension liability relative to its employees. These amounts are reported by the Office of Personnel Management (OPM) and are allocated to HUD. OPM also accounts for the health and life insurance programs for Federal employees and retirees and funds the non-employee portion of the costs of such programs.

Cash receipts, disbursements, and investment activities are processed by the U.S. Treasury. Funds in the U.S. Treasury represent cash currently available to finance purchase commitments and pay current liabilities. Ginnie Mae has authority to borrow from the U.S. Treasury to finance operations in lieu of appropriations if necessary.

#### Note K – Fair Value of Financial Instruments

The following table shows the fair value of financial instruments to which Ginnie Mae has a contractual obligation to deliver or a contractual right to receive cash from another entity as of September 30, 2000 and 1999:

		September 30, 2000			September 20, 1999				
Dollars in thousands		Cost		Fair value		Cost		Fair value	
Funds in U.S. Treasury	\$	1,617,600	\$	1,617,600	\$	1,210,800	\$	1,210,800	
U.S. Government secruities		6,171,000		6,240,500		5,778,000		5,851,800	
Advances against MBS pools		_		_		26,700		26,700	
Other assets		127,400		127,400		107,800		107,800	
Unrecongized financial instruments		_		1,890,151		_		161,700	
Other liabilities		67,000		67,000		639,000		63,900	

The fair value of Ginnie Mae's largest asset, U.S. Government Securities, is estimated based on quoted market prices for securities of similar maturity. The fair values of Funds in U.S. Treasury, Advances against MBS Pools, Other Assets and Other Liabilities are not materially different from their carrying values.

Unrecognized financial instruments comprise the net fair value of the fee Ginnie Mae receives for the guaranty of timely payment of principal and interest. The value was derived by discounting the estimated future net cash flows relating to Ginnie Mae guaranteed MBS outstanding. The assumptions and estimates used in calculating the fair value of unrecognized financial instruments are based on management's evaluation of economic conditions and, therefore, are not subject to precise quantification.

These discounted cash flows consist of estimated future guaranty fees, taking into account estimated prepayments, in excess of 1) projected losses relating to the MBS program, including projected losses on defaulted pools of MBS, and 2) projected administrative expenses. The discount rate approximates an interest rate for risk-free instruments of a type and duration similar to the Ginnie Mae guaranty. The fair value of Ginnie Mae's guaranty recognizes the present value of future fees, which are not recognized under generally accepted accounting principles since to do so would record revenue prior to realization. The fair value of unrecognized financial instruments increased from 1999 to 2000, and is primarily attributable to the impact of interest rate volatility.

Ginnie Mae's standing as a Federal government corporation whose guaranty carries the full faith and credit of the U.S. Government makes it difficult to determine what the fair value of its financial instruments would be in the private market. Accordingly, the amount Ginnie Mae would realize upon sale of its financial instruments could differ, perhaps materially, from the amounts shown above.

#### Note L - Credit Reform

The primary purpose of the Federal Credit Reform Act of 1990, which became effective on October 1, 1991, is to more accurately measure the cost of Federal credit programs and to place the cost of such credit programs on a basis equivalent with other Federal spending. Credit Reform focuses on those credit programs that operate at a loss by providing for appropriated funding, within budgetary limitations, to subsidize the loss element of the credit program. Negative subsidies, calculated for credit programs operating at a profit, normally result in the return of funds to Treasury. OMB specifies the methodology an agency is to follow in accounting for the cash flows of its credit programs.

Ginnie Mae's credit activities have historically operated at a profit. Ginnie Mae has not incurred borrowings or received appropriations to finance its credit operations nor does it anticipate the need to receive such funding. As of September 30, 2000, Ginnie Mae had an Investment in U.S. Government of \$7.3 billion after establishing reserves for potential losses on its credit activities. Pursuant to the statutory provisions under which Ginnie Mae operates, its net earnings are used to build sound reserves. In the opinion of management, Ginnie Mae is in compliance with OMB implementation requirements for the Federal Credit Reform Act, as applicable to government corporations.

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