

DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT

HOUSING

INTERSTATE LAND SALES

PROGRAM HIGHLIGHTS

	<u>ACTUAL</u> 2001	<u>ENACTED</u> 2002	<u>ESTIMATE</u> 2003	INCREASE + DECREASE - <u>2003 vs 2002</u>
(Dollars in Thousands)				
<u>Program Level:</u>				
Number of Filing Actions	810	1,020	1,020	...
<u>Budget Authority</u>				
Mandatory, Fees (Permanent, Indefinite Appropriation)	\$321	\$350	\$350	...
Budget Outlays	\$321	\$350	\$350	...

SUMMARY OF BUDGET ESTIMATES

For fiscal year 2003, the Budget reflects \$350 thousand of budget authority for this program as a permanent indefinite appropriation. This is the same level projected for 2002. This budget authority represents estimated fees derived from developers for the registration of subdivisions. HUD's administrative costs associated with this program are partially paid by the fees collected from land developers.

In fiscal year 2003, the estimated program activity level is projected to be 1,020 filings.

EXPLANATION OF INCREASES AND DECREASES

The number of filings in fiscal year 2003 is expected to continue at the fiscal year 2002 estimated level of 1,020, resulting in \$350 thousand in fees.

PROGRAM DESCRIPTION AND ACTIVITY

The Interstate Land Sales Full Disclosure Act (Title XIV of the Housing and Urban Development Act of 1968, as amended) authorizes a nationwide program of registration of subdivisions marketed in interstate commerce. The program is intended to protect consumers by making relevant information available to them when they are considering purchasing land. The Act generally applies, by law and administrative regulation, to subdivisions of undeveloped land sold or offered for sale or lease through interstate commerce. Statutory and regulatory penalties are imposed on developers who fail to file and keep a registration statement current with the Office of Interstate Land Sales Registration, or who fail to furnish each purchaser with a copy of an effective Property Report before the purchaser signs a purchase or lease contract.

The Act provides for submission of a Statement of Record describing a proposed subdivision in detail, accompanied by maps, contract documents and certifications designed to fully disclose relevant information about the subdivision. Each prospective purchaser must be furnished with a Property Report which sets forth the disclosure in easy to understand terms. The program concentrates on securing full disclosure of pertinent facts through the registration process and bringing enforcement action in the event of abuses.

STRATEGIC GOALS AND OBJECTIVES: RESOURCES REQUESTED (\$ AND FTE) AND RESULTS

This program contributes to achieving HUD Strategic Goal 2 "Help families share in the American dream and become stakeholders in their communities by making the move from renting to homeownership." Interstate Land Sales program protects consumers from fraud and abuse in the sale or lease of land.

Interstate Land Sales

SELECTED PERFORMANCE MEASURES

NOTE: Targets are preliminary and may be revised with the submission of a full APP document.

STRATEGIC GOAL/OBJECTIVE	ACTUAL 2001	ENACTED 2002	ESTIMATE 2003
Strategic Goal 1: Make the home-buying process less complicated, the paperwork less demanding and the mortgage process less expensive.			
Discretionary BA (Dollars in Thousands)
FTE			
Headquarters	13	23	23
Field	0	0	0
Subtotal	13	23	23
FTE Total	13	23	23