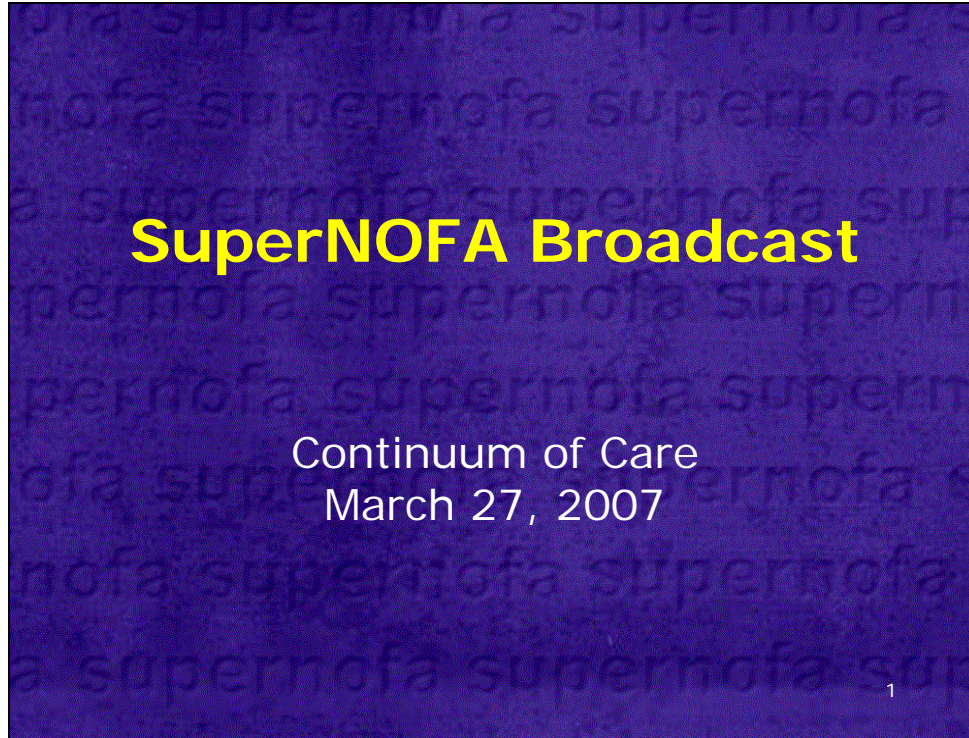


Slide 1

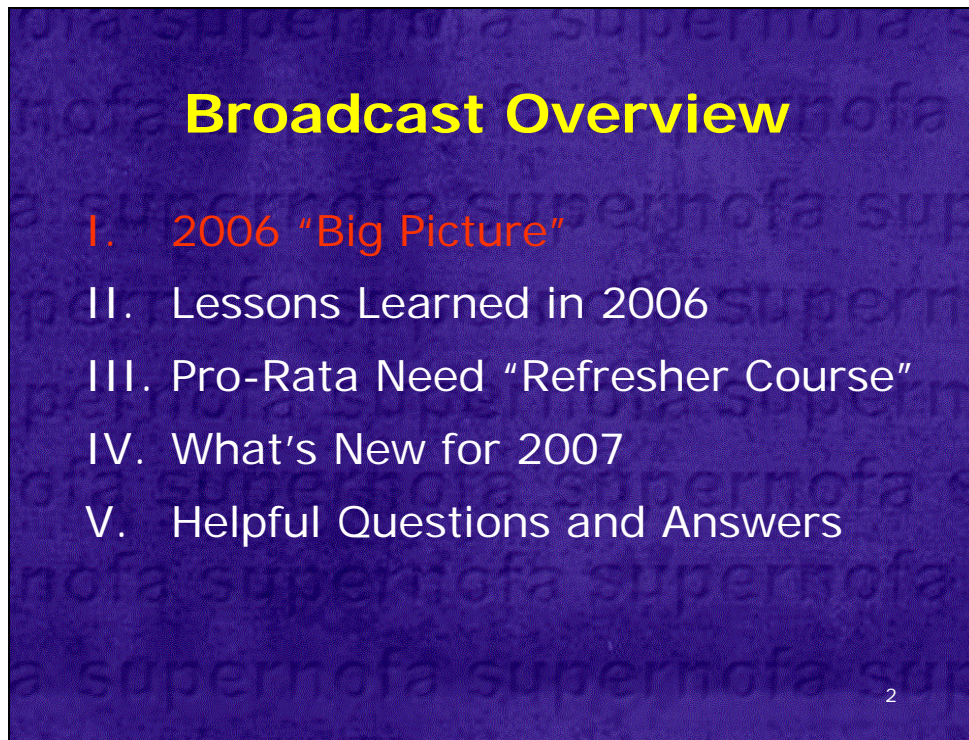


SuperNOFA Broadcast

Continuum of Care
March 27, 2007

1

Slide 2



Broadcast Overview

- I. 2006 "Big Picture"
- II. Lessons Learned in 2006
- III. Pro-Rata Need "Refresher Course"
- IV. What's New for 2007
- V. Helpful Questions and Answers

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Slide 3



Slide 4

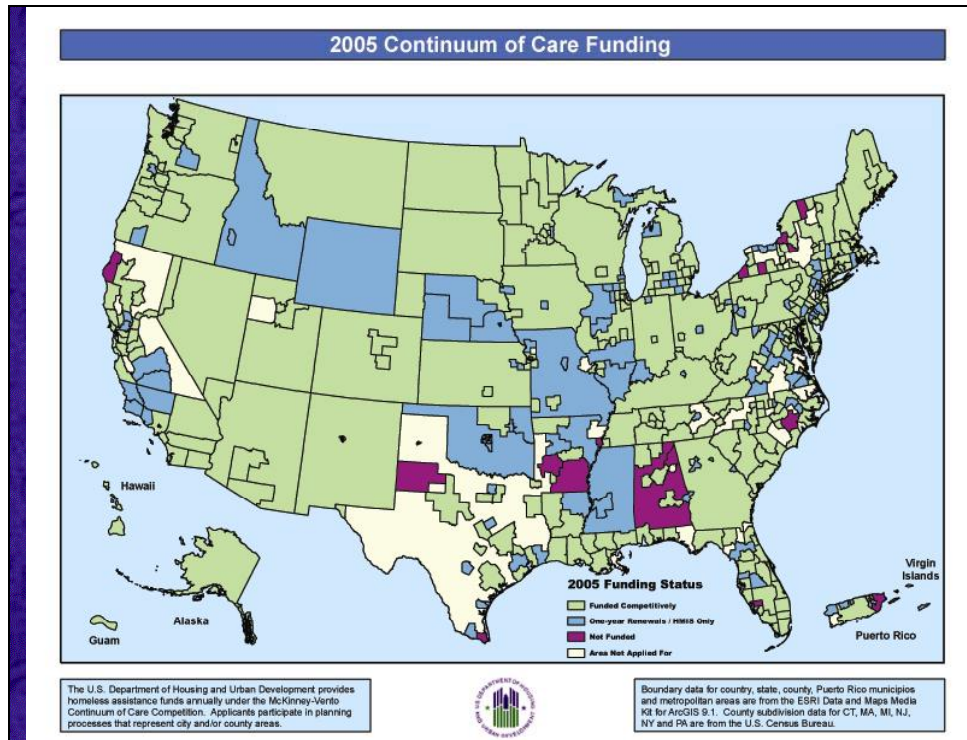


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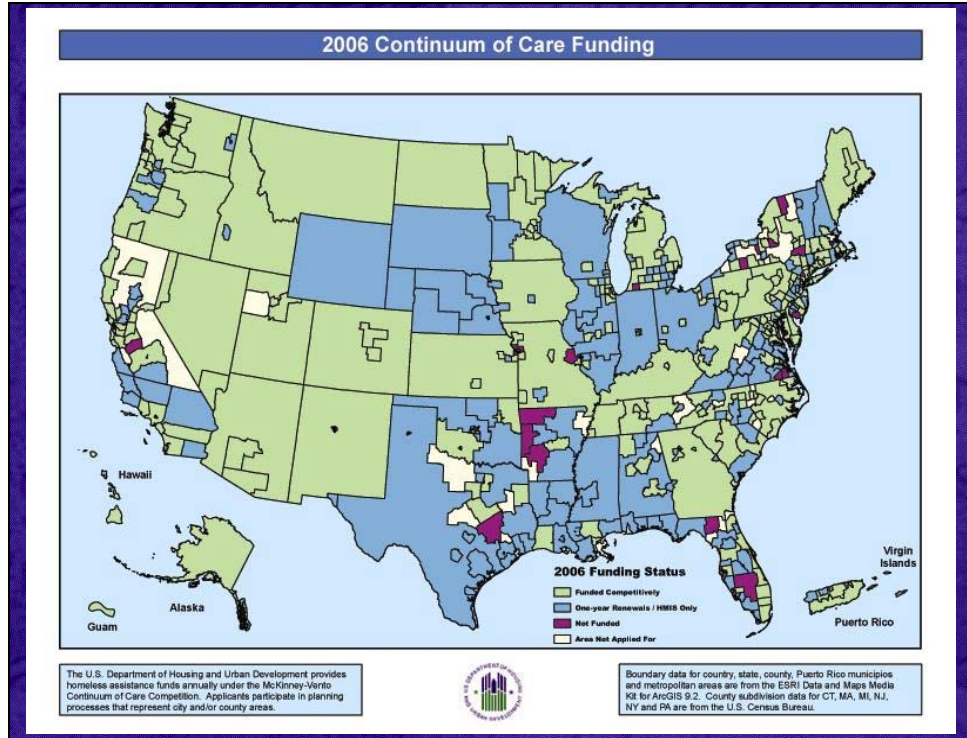
2005 and 2006 CoC Coverage Maps

5

Slide 6



Slide 7



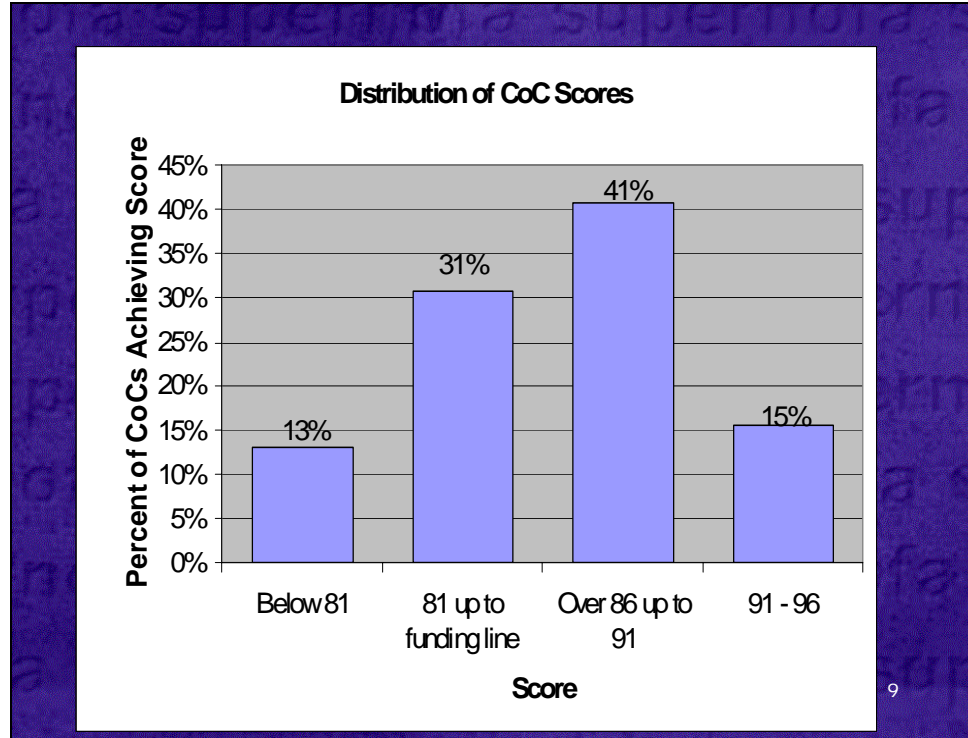
Slide 8

2006 Scores

- High Score was 95
- Funding Line was above 86

8

Slide 9



Slide 10

Funding and Renewals

- ☀️ **5,289 Total Projects Funded**
- ☀️ **436 CoCs Funded**
 - 📌 256 CoCs got new *and* renewal funding, for a total of \$993 million
 - 📌 180 CoCs got 1-year renewals only, for a total of \$212 million

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Slide 11

New Project Funding

2005	12%	599	\$241 million
2006	10%	514	\$192 million

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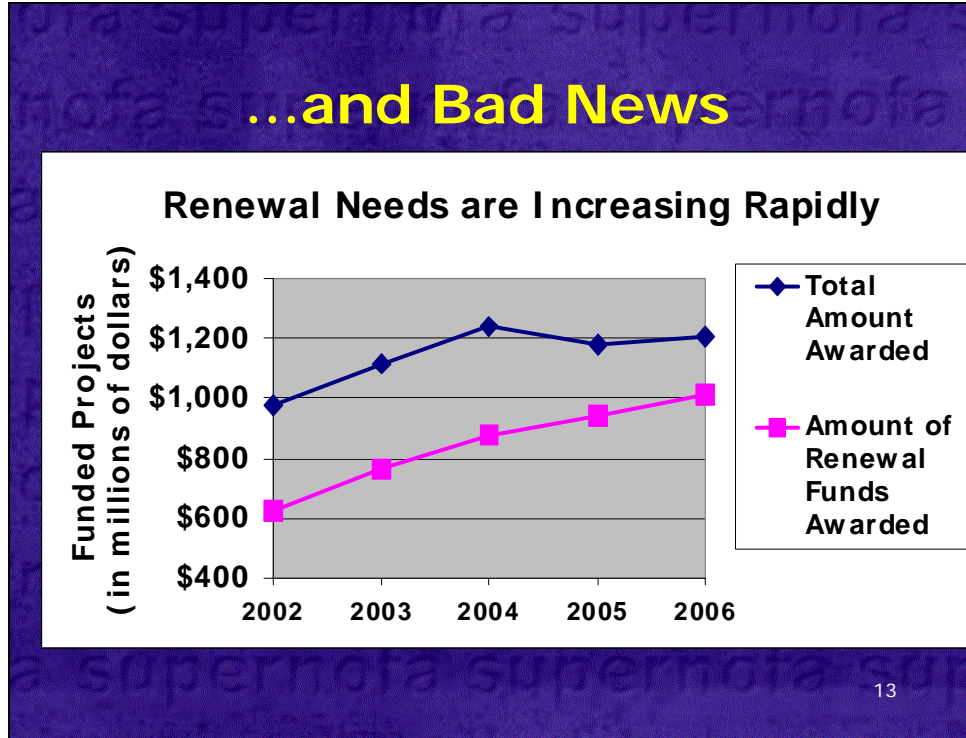
Slide 12

Good News...

- Appropriations have increased over time, but...

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Slide 13



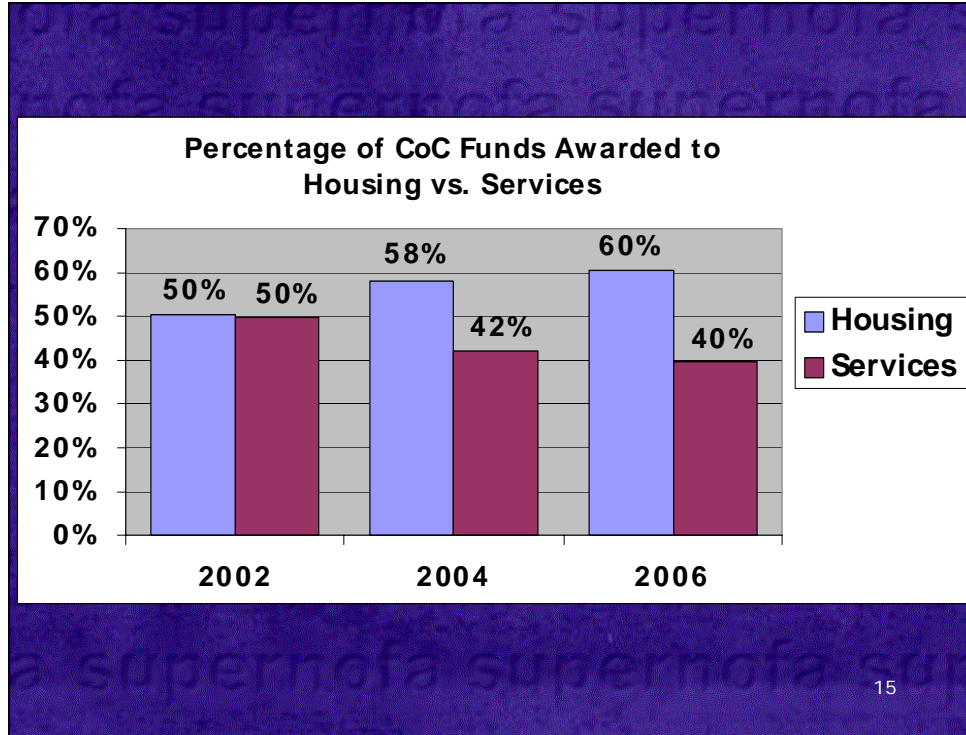
Slide 14

Housing vs. Services

- ☀️ CoCs have responded to HUD's emphasis on housing

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Slide 15



Slide 16

Chronic Homelessness

- 24% of all funds went to projects targeting the chronically homeless
- 213 CoCs received Samaritan Bonus funds, for \$69 million
- Reductions in chronic homelessness:
 - 171 CoCs reported reductions
 - 60% of those who did a street count showed a decrease

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Slide 17

2006 APR Highlights

- In 2006, HUD's programs helped...
 - Nearly 30,000 chronically homeless persons move into permanent housing
 - Nearly 70,000 people were employed upon exit of HUD homeless projects
 - Provide supportive housing to over 310,000 homeless persons

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Slide 18

First Annual Homeless Assessment Report

- First of yearly reports
- Findings: in 2005, approximately 754,000 homeless persons
- Techniques for calculation:
 - Data from CoC applications
 - 3-month HMIS count, sample of 80 communities

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Slide 19

Annual Homeless Assessment Report

- Expect all CoCs to participate within a few years
- Data quality is important!
- See 2007 HUD Resources (last 3 slides of this presentation) for web links to:
 - Annual Homeless Assessment Report (AHAR)
 - CoC Maps & Reports
 - 2005 CoC Exhibit 1 Data

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Slide 20

Part I: CoC Organizational Structure (8 points)

- A. Lead Organization Chart
- B. Geography Chart
- C. Groups and Meetings Chart
- D. Planning Process Organization Chart
- E. Governing Process Chart
- F. Project Review and Selection Chart
- G. Written Complaints Chart

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Slide 21

Part I: CoC Organizational Structure (Charts A-G)

- Most CoCs did very well
- Average score: 7.6 out of 8 points

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Slide 22

Part II: Housing and Service Needs (12 Points)

- H. Services Inventory
- I. Housing Inventory
- J. Housing Inventory Sources & Methods
- K. Homeless Population and Subpopulations Chart
- L. Population and Subpopulations Data Sources & Methods
- M. HMIS

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Slide 23

Part II: Housing and Service Needs (Charts H-M)

- Most CoCs did very well
- Average score: 10.5 out of 12 points

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Slide 24

Housing and Services Needs (Chart H)

- In some applications the information was missing
- Make sure that each area is properly filled out

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Slide 25

Housing Inventory Chart (Chart I)

- All charts should have been completed.

Housing Inventory Sources and Methods (Chart J)

- All applicable box(es) must have been checked

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Slide 26

Homeless Population and Subpopulation Chart (Chart K)

- You should have included the Homeless Population, Sheltered, Unsheltered and the Total
- All calculations should have been correct

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Slide 27

Population and Subpopulations Data Sources & Methods (Chart L)

- All applicable boxes should have been checked.

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Slide 28

Homeless Management Information System (Chart M) (5 points)

- All information should have been completely filled out in **ALL** areas.
- Average Score: 4.2 out of 5 points

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Slide 29

Part III: Strategic Planning (10 Points)

- N. 10-year Plan, Objectives, Action Steps
- O. Discharge Planning Policy Chart
- P. Coordination Charts
- Q. Project Priorities Chart
- R. Pro Rata Need Reallocation Charts
- S. Project Leveraging
- T. Renewal Projection Charts

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Part III: Strategic Planning (Charts N-T)

📊 Average score: 7.3 out of 10 points

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10-year Plan, Objectives, Action Steps Chart (Chart N)

- Local Action steps needed to have been linked to each objective
- Measurable achievements should have had numeric values; e.g. 24% employed and 100 beds.
- CoCs should have only listed one responsible entity

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Slide 32

Discharge Planning Policy Chart (Chart O)

- Should not have indicated discharge to McKinney-Vento funded projects
- Many responses were too vague

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Mind Your Ps and Qs
CoC Coordination Chart
(Chart P)

- Applications indicated a high level of coordination

Project Priorities Chart
(Chart Q)

- Needs to be filled out correctly

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Pro Rata Need
Reallocation Chart
(Chart R)

- Hold Harmless Status means the CoCs 1-year sum for SHP renewals exceeded initial PRN
- Reallocation was ONLY for CoCs in Hold Harmless Status

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**Project Leveraging
(Chart S)**

- 200% or more in leveraging = full credit
- 100% leveraging = half credit

**Renewal Projection Chart
(Chart T)**

- Charts should have been filled out with all future renewals

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Slide 36

**Part IV: Performance
(18 Points)**

- U. Achievements
- V. Chronic Homeless (CH) Progress
- W. Housing Performance Chart
- X. Mainstream Programs & Empl. Chart
- Y. Mainstream Programs Chart
- Z. Unexecuted Grants
- AA. Energy Star Chart
- AB. Section 3 Employment Policy Chart
- AC. Removal of Regulatory Barriers

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Achievements Chart (Chart U)

- Clearly stated goals
- Measurable numeric achievements
- Stay tuned for upcoming 2007 update

Chronic Homeless Progress (Chart V)

- Reductions in chronic homelessness

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Slide 38

Housing Performance Chart (Chart W)

- 2006 Goal: 70.5% of all participants remained in PH for at least 6 months
 - ◆ 2006 Achievement: 73.5%
- 2006 Goal: 61% of participants in TH moved to PH
 - ◆ 2006 Achievement: 62.4%

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Mainstream/Employment Performance Chart (Chart X)

- Many CoCs met the goal
- The measure has changed for "07." This will be discussed in the "What's new for 2007" section.

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Slide 40

Mainstream Programs Chart (Chart Y)

- The majority of applicants did well in this section

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Unexecuted Grants (Chart Z)

- List all unexecuted grants
- CoCs with grants awarded prior to the 2005 competition (2004 and before) that remained unexecuted as of the 2006 competition submission deadline, received less credit

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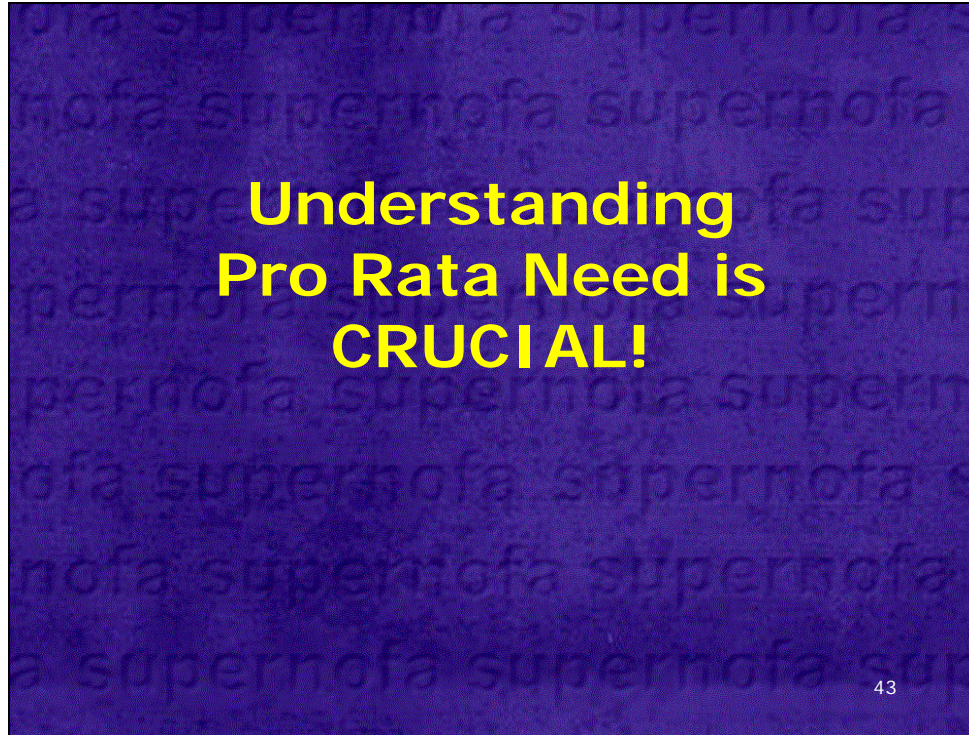
Slide 42

Energy Star/Section 3/ Regulatory Barriers (Charts AA, AB, AC)

- All applicable boxes should have been checked

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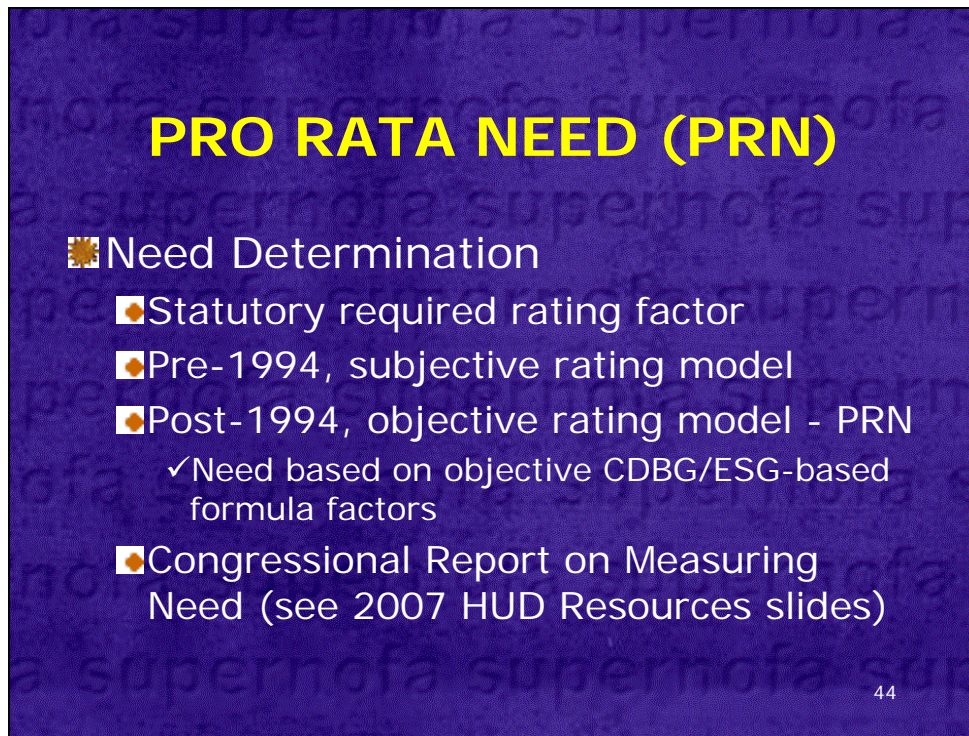
Slide 43



**Understanding
Pro Rata Need is
CRUCIAL!**

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PRO RATA NEED (PRN)

- Need Determination
 - Statutory required rating factor
 - Pre-1994, subjective rating model
 - Post-1994, objective rating model - PRN
 - ✓ Need based on objective CDBG/ESG-based formula factors
 - Congressional Report on Measuring Need (see 2007 HUD Resources slides)

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PRN COMPONENTS

- Preliminary Pro Rata Need (P/PRN)
- Hold Harmless Need (HHN)
- Samaritan Bonus (SB)
 - If eligible project and amount
- Final Pro Rata Need (F/PRN)
 - Higher of (P/PRN or HHN) and SB amount

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PRELIMINARY PRN (P/PRN)

- CoC geography based on CDBG universe of jurisdictions
 - 4,109 metro cities, urban counties, all other counties
- Annual changes in qualifying communities and their demographics

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P/PRN REMINDERS

- Failure to include all geographies in Exhibit 1, Chart B will reduce the CoC's pro rata need amount.
- Entitlement communities within a county must be listed in Exhibit 1.
- Listing a county without listing entitlement communities in the county will reduce the PRN for the CoC.

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2007 PRELIMINARY PRN (P/PRN)

- Used latest CDBG universe and applied CDBG/ESG formula
- Four new jurisdictions carved from respective counties

CITY	PRN	FROM COUNTY
Marco Island, FL	\$9,472	Collier
Meridan, ID	\$28,986	Ada
Franklin, TN	\$34,623	Williamson
Pearland, TX	\$31,989	Brazoria

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HOLD HARMLESS NEED (HHN)

- HUD commitment to provide each CoC with enough funding to meet SHP renewal need for one year
- FO and CoCs identify ALL SHP grants expiring Jan. 1- Dec. 31, 2008
- HUD establishes average annual renewal amount of SHP projects eligible for renewal

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HHN (cont.)

- CoC determines if P/PRN or HHN is higher and makes project selection decisions
- HUD verifies determination of P/PRN or HHN for CoC:
 - Computer analysis of project submissions
 - FO verification
 - Chart R – CoC Pro Rata Need Reallocation

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Hold Harmless Need (HHN) Reallocation

■ 2005 and 2006 Method

- CoC in HHN status allowed to reduce or eliminate existing SHP renewal projects and reallocate those funds to a new PH project
- Minimum 2 year grant term for new PH project

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HHN Reallocation (Cont.)

■ 2005 and 2006 Method

- New PH project was subject to new project standards in the competition
 - ✓ Eligible, project quality
- New PH project had to score above the national funding line

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2007 Hold Harmless Need Reallocation

- CoCs in Hold Harmless Need (HHN) status may reduce or eliminate SHP renewal project(s) to fund new PH project(s)
- CoCs MUST:
 - Verify HHN amount with FO
 - Make HHN Reallocation claim with FO

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2007 HHN Reallocation (cont.)

- CoC must complete Chart R in Exhibit 1
 - List SHP renewal project(s) to be reduced and/or eliminated
 - List the **NEW** SHP, SPC or SRO project(s) that will receive reallocated funds

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2007 HHN Reallocation (cont.)

- Allowable grant terms:
 - SHP-PH: 1, 2, or 3 years
 - SPC: 5 years; 10 years (SRO)
 - SRO: 10 years
- New project(s) will be funded if:
 - CoC must complete Chart R in Exhibit 1
 - List SHP renewal project(s) to be reduced and/or eliminated
 - List the **NEW** SHP, SPC or SRO project(s) that will receive reallocated funds

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2007 HHN Reallocation (cont.)

- New PH project(s) with reallocated funds:
 - **DOES NOT** have to target chronic homeless
 - **CANNOT** be #1 Samaritan Bonus project

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Samaritan Bonus (SB)

☀️ Maximum bonus amount:

- ◆ 15% of P/PRN up to \$6M

☀️ Qualifications:

- ◆ #1 priority **NEW** permanent housing project (SHP/SPC/SRO)
- ◆ Serving 100% chronically homeless persons
- ◆ SHP projects may use up to 20% of project request for case management

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Samaritan Bonus (cont.)

☀️ CoCs in P/PRN status **may add** funds to SB project

- ◆ Funds added to SB project will come from CoC's PRN

☀️ CoC's in HHN status **cannot** add funds to SB project

- ◆ This is a change from 2006 application

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Examples of F/PRN Calculation

- CoC in P/PRN status; no SB project
- CoC in P/PRN status **with** SB project
- CoC in HHN status; no SB project
- CoC in HHN status **with** SB project
- CoC in HHN status with Reallocation

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P/PRN Case Example #1

P/PRN = \$10,000; HHN = \$2,000
SB = \$0 (not claimed); F/PRN = \$10,000

Priority #	Prog.	Amt.	Term	New/Renew	Need Points
1	SHP	\$2,000	2	New	40
2	SHP	\$2,000	1	Renew	40
3	SPC	\$6,000	5	New	40
4	SHP	\$10,000	3	New	10
5	SHP	\$3,000	2	New	5

F/PRN Line (\$10,000)

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P/PRN Case Example #2

P/PRN = \$10,000; HHN = \$2,000

SB = \$1,500;

F/PRN = \$11,500 (\$10,000 + \$1,500)

Priority #	Prog.	Amt.	Term	New/Renew	Need Points
1	SHP	\$3,500	2	New	40
2	SHP	\$2,000	1	Renew	40
3	SPC	\$6,000	5	New	40
4	SHP	\$8,000	3	New	10

Final PRN Line = \$11,500

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HHN Case Example #1

P/PRN = \$10,000, HHN = \$15,000,

SB = \$0; F/PRN = \$15,000

Priority #	Prog.	Amt.	Term	New/Renew	Need Points
1	SHP	\$3,000	1	Renew	40
2	SHP	\$2,000	1	Renew	40
3	SHP	\$5,000	1	Renew	40
4	SHP	\$5,000	1	Renew	40
		\$15,000			

F/PRN line = \$15,000

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HHN Case Example #2

P/PRN = \$10,000, HHN = \$15,000,
SB = \$1,500; SB = 15% of P/PRN
F/PRN = \$16,500

Priority #	Prog.	Amt.	Term	New/Renew	Need Points
1	SHP	\$1,500	1	New	40
2	SHP	\$3,000	1	Renew	40
3	SHP	\$2,000	1	Renew	40
5	SHP	\$5,000	1	Renew	40
6	SHP	\$5,000	1	Renew	40
		\$16,500			

F/PRN funding line = \$16,500

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HHN Reallocation

P/PRN = \$10,000; HHN = \$15,000;
SB = \$1,500; F/PRN = \$16,500 (\$15,000 + \$1,500)

New SB project

2 projects reduced by \$5,000 (total)

\$5,000 in reallocated funds for new PH project (#5)

Priority #	Prog.	Amt.	Term	New/Renew	Need Points
1	SHP	\$1,500	1	New	40
2	SHP	\$3,000	1	Renew	40
3	SHP	\$2,000	1	Renew	40
4	SHP	\$3,000	1	Renew	40
5	SHP	\$5,000	1	New	40
6	SHP	\$2,000	1	Renew	40
		\$16,500			

F/PRN funding line = \$16,500

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2007 CoC Competition "Biggies"

- NOFA Issuance: Tuesday, March 13
- Application Deadline: Friday, June 8
- Applications must be placed in service on or before June 8, 2007
- Recommend express delivery service
- Get receipt – proof of submission

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2007 CoC Application Information -- Scoring

- No change from 2006
- 100 points possible:
 - 40 points for Need:
 - ✓ 40, 10, or 5 points
 - 60 points for CoC plan

66

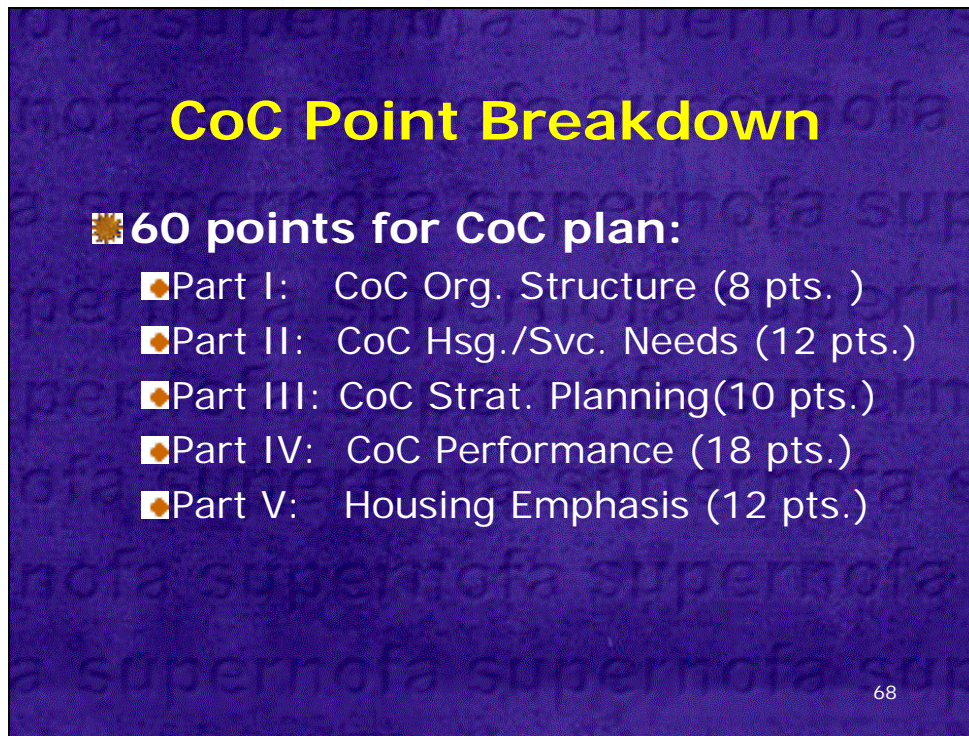
Slide 67



2007 CoC Exhibit 1

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CoC Point Breakdown

■ **60 points for CoC plan:**

- Part I: CoC Org. Structure (8 pts.)
- Part II: CoC Hsg./Svc. Needs (12 pts.)
- Part III: CoC Strat. Planning(10 pts.)
- Part IV: CoC Performance (18 pts.)
- Part V: Housing Emphasis (12 pts.)

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Part I: CoC Organizational Structure

- Chart E: Governance Chart
 - ◆ Informational, just as in 2006
 - ◆ Questions Modified
 - ◆ Section Completed = full credit

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Part II: CoC Housing and Service Needs

- Chart H: Housing Services Chart
 - ◆ You may use the exact same chart submitted in 2006

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Part II: CoC Housing and Service Needs:

☀ Chart I: Housing Inventory Charts:

- ☑ Consolidated HMIS participation codes & now includes code for DV
- ☑ Add asterisk* after facility name to projects that are HUD McKinney-Vento funded
- ☑ "Total Year-Round Beds" section at bottom of each chart – enhanced

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Part II: CoC Housing and Service Needs

☀ Chart K: Populations and Subpopulations Chart

- ☑ Added row for "Number of Households Without Dependent Children"
- ☑ The chart format is in Excel – the rows and columns will auto-total
- ☑ PIT count required in 2007

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Part II: CoC Housing and Service Needs

- Chart L: Population and Subpopulations Data Sources and Methods
 - There were clarifying changes in the methods

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Part II: CoC Housing and Service Needs

- Chart M: HMIS Chart (M-5)
 - 75% coverage date-info only
 - ✓ Challenges & barriers
 - ✓ There were changes for data-collection, completeness and coverage

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Slide 75

Part III: CoC Strategic Planning

■ Chart N: CoC 10-Year Plan, Objectives, and Action Steps Chart

- Have met or exceeded all objectives in 2006 (based on APR reporting)
- New "Baseline" column – enter level currently achieving
- New "Barriers" section
- Keep working to increase even when you achieve objectives

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Slide 76

Part III: CoC Strategic Planning

■ Chart O: Discharge Planning Policy

- A discharge plan should **not** discharge to homelessness, including McKinney-Vento funded beds, the streets or shelters.
- Look at example in instructions
- Chart simplified

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Part III: CoC Strategic Planning

- Chart Q: Project Priorities Chart
 - New check box – indicates Samaritan Bonus project

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Part III: CoC Strategic Planning

- Chart R: CoC Pro Rata Need Reallocation Chart
 - Hold Harmless Reallocation policy change – If you score 65 or above you will be funded
 - If you are **not** in hold harmless status and you do reallocation and score below the national funding line the new projects will not get funded

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Part III: CoC Strategic Planning

- Chart T: Current 2007 Funding and Renewal Projections (2008 – 2012)
 - Current-year amount & renewal estimates for 5 yrs for SHP and S+C
- Renewal estimates for 2008-2012 assume:
 - No new funds, only track renewals
 - Same initial PRN rules/amount as 2007
 - Same rules for Hold Harmless as 2007

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Part III: CoC Strategic Planning (Chart T cont.)

- Estimate from CoC ensures more accurate reporting to Congress
- Help CoC project future renewal needs

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Part IV: Performance

- ☀ Chart U: CoC Achievements Chart
 - ☀ Make sure you're using **2006** objectives and reporting on **2006** Achievements
- ☀ Chart V: CoC Chronic Homeless Progress Chart
 - ☀ Worksheet on web
 - ☀ Now tracking Operations/ Development funding

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Mainstream/Employment Chart (Chart X)

- ☀ We have a new measure of employment
- ☀ It is focused on the percentage of persons employed at exit

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**Housing Performance
(Chart W)**
**Mainstream Program
(Chart Y)**
**Unexecuted Grants
(Chart Z)**

■ Remained the same for 2007

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2007 CoC Exhibit 2

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Project Exhibit 2 Overview

- Changes for 2007
- Section I: Project Summary
- Section II: Project Budgets
- Section III: New Project Narrative
- Section IV: Applicant Certification
(Complete one per applicant, not per each project)
- Logic Model Instructions

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Slide 86

Exhibit 2 – Project 2007 Changes and Common Mistakes

- There weren't very many changes for this section
- Instruction/Guidance Changes
 - Grant term language clarification
 - Reinstated "Total Costs" line for all SHP budgets

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Section I: Project Summary Information

- Part A: Gen. Project Information
 - Check box for Samaritan Bonus

- Part C: PIT Housing & Participants Chart
 - Reworded "Participants" category

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Section I: Project Summary Information

- Part G: Participation in HMIS
 - Revised to obtain information about client level data collection

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Section II : SHP Project Budgets

- Part I1: Common Mistakes
 - ◆ Incorrect terms for projects
 - ◆ Incorrect FMR
 - ◆ Incorrect Math

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Section II : SHP Project Budgets (cont.)

- Parts 12, 13, 15 SHP Budgets
 - ◆ Reinstated supportive services, operating and HMIS budgets "Total Costs" line
- Easier to calculate cash match

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Section II: Project Budgets

- Part J: S+C and Section 8 SRO Budgets
- Published FMRs
 - October 1, 2006 Final 2007 FMRs

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Section II: S+C and SRO Budgets

- FMRs for Awarded Projects
 - Applications requesting 100% of FMR rents get updated
 - Actual rents below (1 to 99%) don't get updated, and exception rents above (101 to 110%) published FMR do not get updated

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Section II: S+C and SRO Budgets

☀️ Part J: Common Mistakes

- ❖ Incorrect or missing FMR jurisdictions
- ❖ Mixed FMR designations for different unit sizes, HUD locks them in at 99% (e.g. applicant checks 1 to 99% of FMR and 100% of FMR boxes)
- ❖ PHA/HUD letter missing – defaults to published FMR, and they are upgraded
- ❖ Incorrect term for project

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Section III: New Project Narratives

☀️ Part L: Supportive Services

- ❖ Format Changed
- ❖ Clearer assessment of type and frequency of services offered

☀️ Parts K, and M through P

- ❖ Remain the same

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Applicant Certification

- Do not attach to the project application
- Not attached to Exh. 2 this year
- Required for all applicants
- Complete one per applicant
- Must be signed and dated by the authorized certifying official for the project(s)

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Logic Model Changes

- See page 3394 of Federal Register for HUD Goals and Policy Priorities
- More drop down options
- Different pages for term years
- Logic Model Helpful Hints – see 2007 Resources slides for 2007 CoC NOFA information web link

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Final Tips

- Be sure to read all application material
- Fill out all parts of all charts!
- Have "fresh eyes" review your application before submitting it
- Essential Competition documents:
see 2007 HUD Resources slides for
2007 CoC NOFA Information web link

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2007 HUD Resources

■ HUD Homeless Listserv:

www.hud.gov/subscribe/signup.cfm?listname=HomelessASST-L

■ HMIS Listserv:

www.hud.gov/subscribe/signup.cfm?listname=HMIS.INFO%20Listserv&list=HMIS-INFO-L

■ 2006 CoC Debriefing Information:

www.hud.gov/offices/cpd/homeless/library/coc/2006debriefinginformation.pdf

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2007 HUD Resources (cont.)

■ Report to Congress on Measuring Need:
www.hud.gov/offices/cpd/homeless/library/determiningprneed.pdf

■ CoC Maps and Reports:
www.hud.gov/offices/cpd/homeless/local/index.cfm

■ 2007 CoC NOFA information:
www.hud.gov/offices/adm/grants/nofa07/grpcoc.cfm

■ AHAR:
www.hud.gov/offices/cpd/homeless/ahar.cfm